

CULTURE QUOTES TO PONDER:

Peter Drucker put it in his own style:

*'No organization can depend on genius; the supply is always scarce and unreliable. It is the test of an organization to make ordinary human beings perform better than they seem capable of, to bring out whatever strength there is in its members, and to use each one's strength to help all the others perform. **The purpose of an organization is to enable common people to do uncommon things.**'*

"People need an atmosphere in which they can specialize, hone their skills, and discover their distinctiveness. The biographies of the great are sprinkled with accounts of how some teacher or some kindly employer looked closely enough to see a spark no one else saw and for periods, at least, believed in their ability to perfect that gift when no one else did." ~ Excerpt From: Dr, Alan Loy McGinnis. "Bringing Out the Best In People."

"The Longing for Inspiration

History shows that in almost every arena there is a vacuum waiting to be filled by some person who can impart vision and steer people's energies into the best endeavors.

Some leaders assume that people are basically lazy and do not want to be inspired. That assumption can be heard in sales managers' voices when they say that nothing seems to build a fire under their salespeople, or in a teacher's lament, "Harry is just not motivated!"

"But there is no such thing as an unmotivated person," says R. J. Wlodkowski, a professor of education at the University of Wisconsin. "It is more accurate to say, 'Harry is not motivated to learn with me.' " For Harry will spring out of bed at three o'clock on the morning of a fishing trip and display plenty of motivation. Watching factory workers hurry out of a parking lot at the end of the shift quickly dispels any notion that they are inherently lazy. They are in a rush to get to evening activities, some of which will probably be more taxing than anything they have done at the factory.

So the leader's challenge is not to take lazy[...]"

Excerpt From: Dr, Alan Loy McGinnis. “Bringing Out the Best In People.” iBooks.

“The principle is this: enthusiasm is contagious, and people are motivated when we place them in contact with other well-motivated people. Eventually, when the optimism reaches a high enough temperature, the fire becomes self-generating. So the wise leader, upon discovering people who are peak performers, will quickly put them in touch with each other. Like a burning charcoal, an enthusiastic person can ignite others and create a fine fire. Left alone, the flame will eventually go out.”

Excerpt From: Dr, Alan Loy McGinnis. “Bringing Out the Best In People.” iBooks.

The soul never thinks without a picture. ~ Aristotle

Vision is born in the soul of a person who is consumed with the tension between what is and what could be. ~ Andy Stanley

Dreamers *dream* about things being different. Visionaries envision *themselves making* a difference. ~ Andy Stanley

Be the best version of self.

But why?

Doing the best at this moment, puts you in the best place for the next moment. ~ Oprah